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5232 - A vendor imposed a condition that a prospective purchaser has to pay him some compensation if he does not buy

the question

They imposed a condition that if he did not buy the product from them, he would have to pay them compensation if they sold it at a loss. Is this an invalid condition? For example, he came and said, "I want to buy such and such a product" and they said, "We will bring it from America and if you do not buy it, and we sell it to someone else at a loss, you will have to compensate us because you broke your promise." Is this an invalid condition?

Detailed answer

Praise be to Allah.

We put this question to Shaykh Muhammad ibn Saalih al-'Uthaymeen, may Allaah preserve him, who answered as follows:

Yes, this is an invalid condition.

And Allâh knows best.